



Jonathan Overly graduated from the University of Tennessee with a BS in Engineering and a Master's of Science in Environmental Engineering.

While he was at UT, he joined the Industrial Assessment Center where he participated in more than 40 assessments.

Jonathan attributes much of where he is in his career now to his IAC experience and states with certainty that "The IAC prepares people to excel with both technical and interpersonal skills".

The IAC is where he honed his business communication skills. "Being able to meet a wide variety of business people with differing personalities and opinions and learn how to negotiate the give and take required to communicate and work productively with people helped me tremendously" says Jonathan, "It is one thing to get straight A's out of the book but you also need to be able to talk to people and get information out of them. The program balances people out, whether they have a little experience with both technical and analytical processes and communication skills or a tremendous amount of ability on one side. The IAC gets you ready to excel at both."

Jonathan notes that as well as building strong communication and analytical skills, the IAC taught him how to think through a project and about the importance of process. In an IAC assessment, there is a start and a finish. As he notes, "deadlines move people. You must make a schedule and get things done." Beginning a project with the end in mind, and having a client focused process are things he learned in the IAC that allow him to be successful today

When talking about his IAC experience and recalling the audits he performed, Jonathan says he learned just as much from bad assessments as good ones. Whether it was Denso where dozens of recommendations were easily found or a brick kiln in Kentucky, where 98% of the energy use was the kiln, and they had to really work to find 4 good recommendations, the experience was valuable. Jonathan continues to draw on what he learned at the IAC in his role as Executive Director of the East Tennessee Clean Fuels Coalition where he focuses on improving fleet vehicles through:

- Biodiesel
- E85 Ethanol
- Natural Gas (CNG & LNG)
- Electric Vehicles
- Propane/ Auto Gas-Propane for Transport
- Idle Reduction

Armed with the skills introduced, developed and sharpened at the IAC, Jonathan has led the ETCFC to a realized offset of more than 10 million gallons of petroleum.