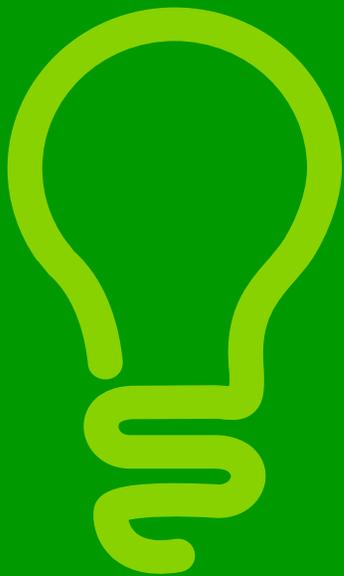


Schneider Electric Energy Solutions

IAC Conference 2011



Schneider
Electric

Schneider Electric *at a glance...*

24.8

billion in sales in 2008



34

% of sales in new economies



100,000 +

people in 100 + countries



330

rank in *Fortune 500* rankings

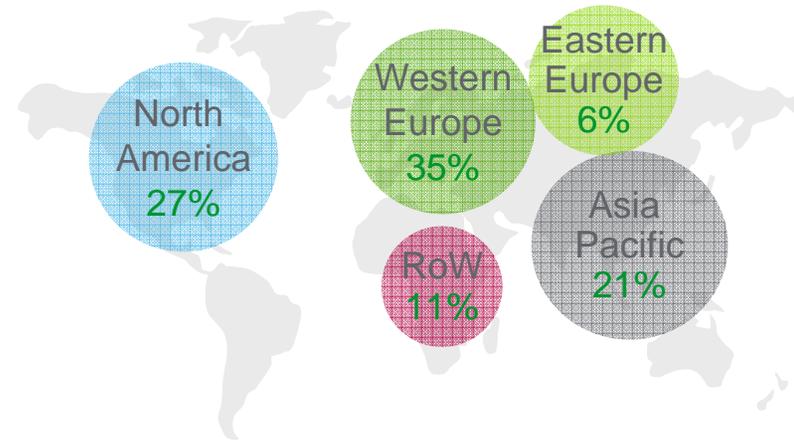


5

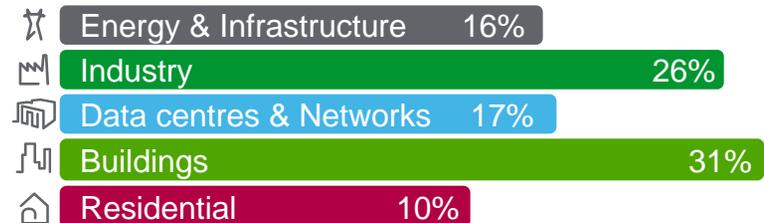
% of sales devoted to R&D



Sales by geography – 2009



Sales by End markets – 2008



Listed at the Paris
Stock Market – CAC40

Vision:

A world where we can all
Achieve more
while using less
Of our common planet



We provide customized solutions

Bringing the synergy of Schneider Electric's entire family of hardware, products, and services



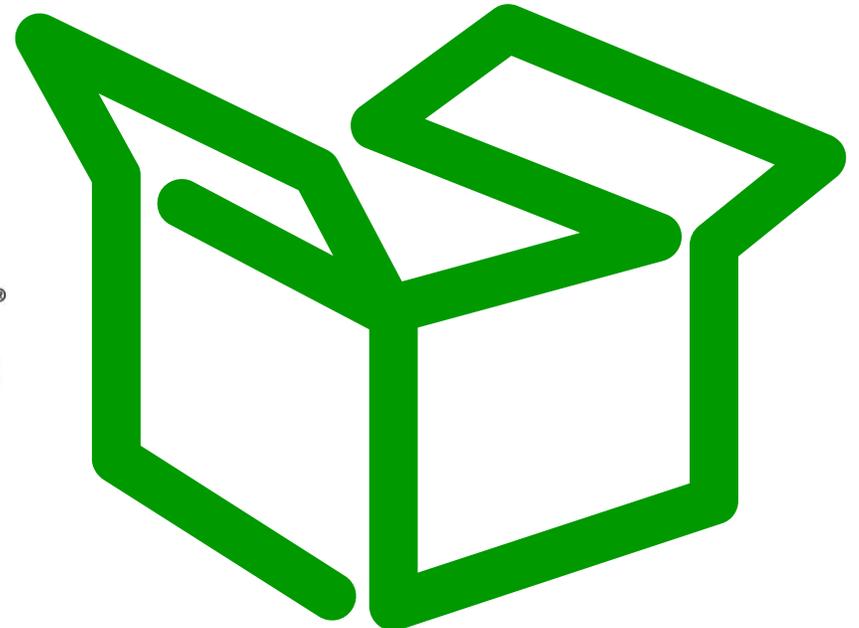
by Schneider Electric



JUNO LIGHTING GROUP



Telemecanique



Schneider Electric Energy Solutions

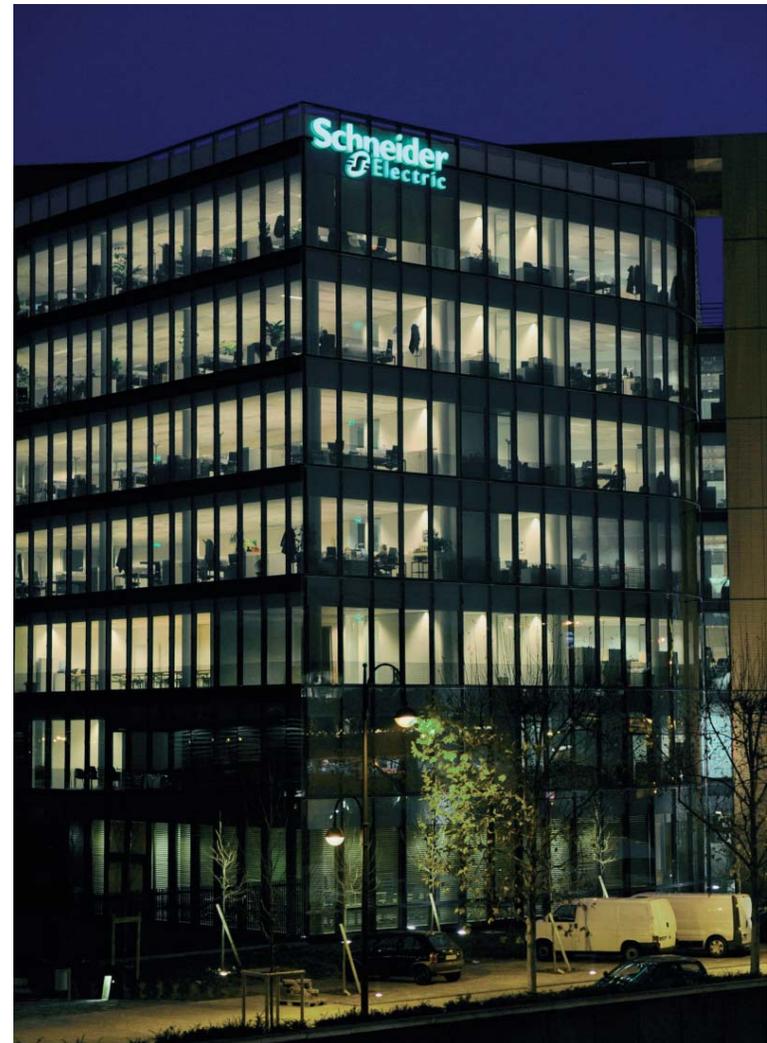
Energy Sustainability Resource Center

- **Engineering Consulting Services:**

- Energy Efficiency Consulting → Energy Action Plan
- LEED®
- Sustainability, Carbon Footprint, Renewable Energies

- **Investment Grade Energy Studies for:**

- Industrial / Automotive
- Large Commercial / Hospitality
- Government / Municipalities
- Healthcare / Hospitals
- Mining, Oil & Gas
- Datacenter
- Water / Wastewater

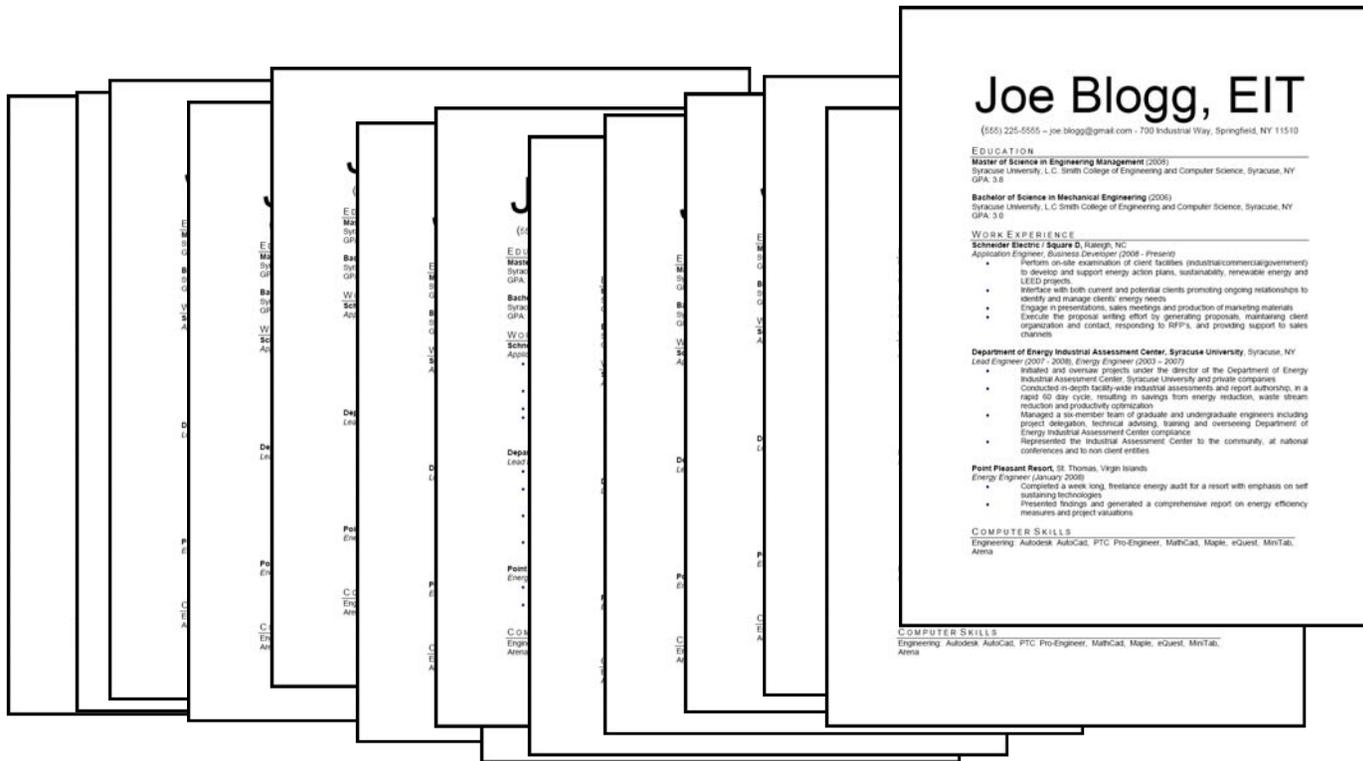


Your IAC Career



PE, EIT, CEM, LEED® AP, MBA

Certifications highly differentiate a new graduate's resume



IAC Forum

Post your resume to the IAC forum and keep it updated



IAC Forum
A Web Site for Students and Alumni of
DOE's Industrial Assessment Center



Bringing you a prosperous future where energy is
clean, abundant, reliable, and affordable

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Job Opportunities

Date Posted	Company	State	Type of Position	Details
02/01/2011	Senior Project Engineer/HVAC - Nexant, Inc.	PA	Full-time	view
01/21/2011	Project Manager - Nexant, Inc.	TX	Full-time	view
01/21/2011	Principal - Nexant, Inc.	CA	Full-time	view
01/21/2011	Evaluation Manager - Nexant, Inc.	PA	Full-time	view
01/21/2011	Senior Evaluation Engineer - Nexant, Inc.	PA	Full-time	view
01/21/2011	Senior Project Engineer - Nexant, Inc.	IL	Full-time	view
01/21/2011	Project Engineer - Nexant, Inc.	IL	Full-time	view
01/21/2011	Project Engineer - Nexant, Inc.	WI	Full-time	view
01/21/2011	Project Engineer - Nexant, Inc.	CO	Full-time	view
01/21/2011	Senior Project Engineer - Nexant, Inc.	WI	Full-time	view
01/21/2011	Senior Project Engineer - Nexant, Inc.	TN	Full-time	view
01/21/2011	Engineer - Nexant, Inc.	IL	Full-time	view
01/21/2011	Senior Project Engineer - Nexant, Inc.	PA	Full-time	view
01/21/2011	Program Manager - Nexant, Inc.	SC	Full-time	view
01/21/2011	Outreach Representative - Nexant, Inc.	TN	Full-time	view
01/21/2011	Outreach Representative - Nexant, Inc.	TX	Full-time	view
12/10/2010	Project Engineer - Nexant	CA	Full-time	view
12/10/2010	Project Manager - Nexant	CA	Full-time	view
12/10/2010	ITER International	France	Other	view

Resume Relevance

Make sure that your
resume is relevant to the
job for which you're
applying!

MATAN MAROM

149 Link Hall · Syracuse, NY 13244 ·

EDUCATION

Master of Science in Engineering Management (2008)

Syracuse University, L.C. Smith College of Engineering and Computer Science, Syracuse, NY
GPA: 3.9

Bachelor of Science in Mechanical Engineering (2006)

Syracuse University, L.C. Smith College of Engineering and Computer Science, Syracuse, NY
GPA: 3.0

MANAGEMENT EXPERIENCE

Department of Energy Industrial Assessment Center, Syracuse University, Syracuse, NY

Lead Engineer (May 2007 to Present), Engineer (2003 – 2007)

- Initiate and oversee projects under the aegis of the director of the Department of Energy Industrial Assessment Center, Syracuse University and private companies.
- Conduct in-depth facility-wide industrial assessments and report authorship, in a rapid 60 day cycle, resulting in over \$1 million of personally recommended savings from energy reduction, waste stream reduction and productivity optimization
- Manage a six-member team of graduate and undergraduate engineers including project delegation, technical advising, training and overseeing Department of Energy Industrial Assessment Center compliance
- Guide the purchase and use of data acquisition equipment, including thermal imaging, combustion analysis and data logging

COMPUTER SKILLS

- Engineering: Autodesk AutoCAD, PTC Pro-Engineer, MathCad, Maple, MatLab, eQuest, RetScreen
- Administrative: Word, Excel, PowerPoint, Access, Visio, Outlook, FrontPage, MathType, Adobe Photoshop
- Other: Secure Shell and WinSock (WS) File Transfer Protocol, Computer Networking, Website Development

ADDITIONAL WORK EXPERIENCE

Point Pleasant Resort, St. Thomas, Virgin Islands

Energy Engineer (January 2008)

- Completed a week long, freelance energy audit for a resort with emphasis on self sustaining technologies.
- Presented findings and generated a comprehensive report on energy efficiency measures and project valuations.

Syracuse University School of Business Institute, Syracuse, NY

Resort Advisor (Summer 2005 and Summer 2006)

- Oversaw the reservation, safety and guidance for the duration of a week long summer workshop
- Coordinated between 40 and 60 room assignments for workshop schedule

New York City Department of Buildings, New York City, NY

Archivist (Summer 2002)

- Converted physical documents and drawings to microfilm format
- Reorganized document storage

HONORS & AWARDS

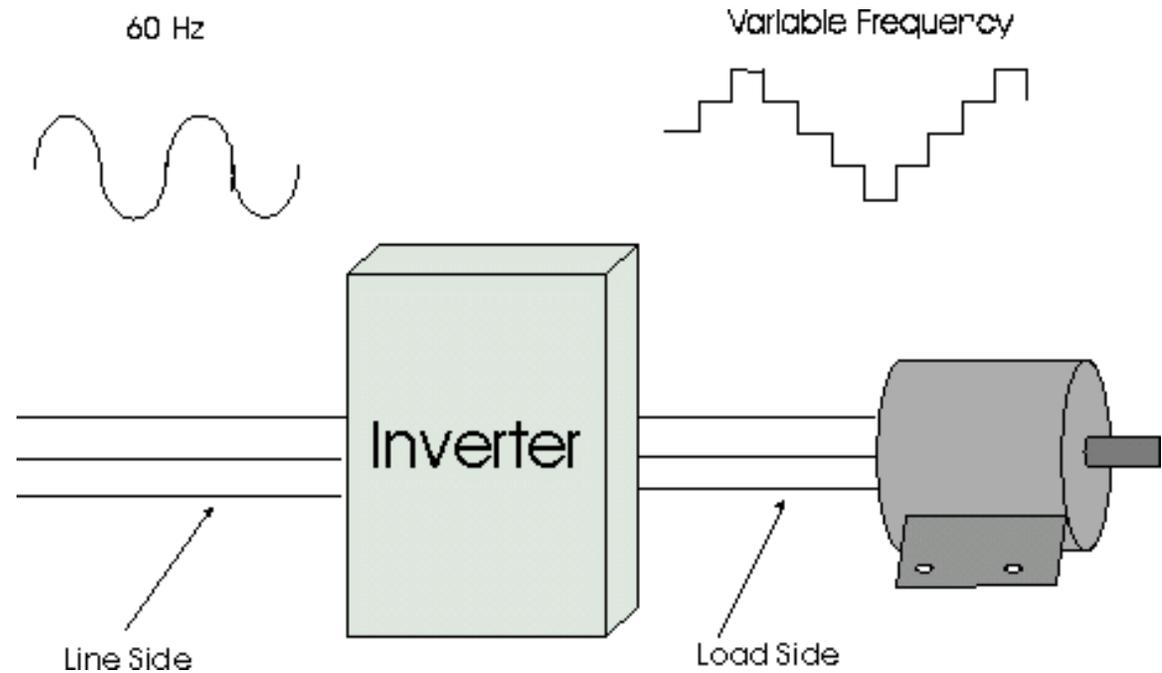
- ASHRAE Scholarship: Awarded to two students every year for excellence in Engineering (2006)
- Syracuse University Dean's Scholarship: Awarded annually for academic excellence (2002 to 2006)
- Syracuse University Grant: Awarded annually for academic excellence (2002 to 2006)

INTERESTS

- Travel: U.S. and Israeli Citizenships, knowledge of Hebrew, trips to Africa, the Middle East and throughout Europe.
- Dance: Compete in ballroom dance competitions and assist with teaching the Syracuse University ballroom dancing class (2006 to Present)
- Aviation: Piloted single-engine aircraft

What is a VFD?

Be prepared to back up **ANYTHING** that you list as a competency



Be Open and Honest

Not just to your potential employer but also to yourself



Questions ?

Comments?